BLACK COUNTRY CHAMBER OF COMMERCE & INDUSTRY ANNUAL REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

COMPANY INFORMATION

Directors D A Roberts G M Layer

J M Woolvin A S J Bond C Crane A Allibhai S Moorhouse J L Smith J Sharma

(Appointed 11 December 2020)

Secretary L Taylor

Company number 04183431

Registered office Creative Industries Centre

Wolverhampton Science Park

Glaisher Drive Wolverhampton WV10 9TG

Auditor CK Audit

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Dudley

West Midlands DY1 4RH

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Wolverhampton Science Park

Glaisher Drive Wolverhampton WV10 9TG

CONTENTS

	Page
Directors' report	1 - 3
Directors' responsibilities statement	4
Independent auditor's report	5 - 8
Income and expenditure account	9
Statement of comprehensive income	10
Balance sheet	11
Statement of changes in equity	
Notes to the financial statements	12 - 19

DIRECTORS' REPORT

FOR THE YEAR ENDED 31 MARCH 2021

The directors present their annual report and financial statements for the year ended 31 March 2021.

Principal activities

The Black Country Chamber exists to help its member businesses grow. We do this by bringing businesses together, helping them find new customers, explore new ways of working and make sure the right people know when they are being held back or they are doing something amazing.

The Chamber now employs 28 members of staff that offer a range of services to businesses – from export documentation and customs declarations, trade support, account management, events, awards, training, and lots of networking opportunities. Most of these staff are employed permanently through general funds, but we also have a contract with Department of International Trade (DIT), the Careers Enterprise Company and contracts supporting the Armed Forces to offer bespoke services. We work in partnership with the other 5 Chambers of Commerce across the West Midlands to deliver the DIT contract through an LLP and at a policy level we work closely with Greater Birmingham & Solihull and Coventry and Warwickshire Chambers on Combined Authority and Elected Mayoral activity.

We believe in the strength and brilliance of the Black Country, and we support all those groups that are striving to make the area even better. We are a strategic partner on a wide range of local groups including the Black Country Growth Hub, Sandwell Business Ambassadors, Dudley Business Champions, LEPs Competitiveness Board, University of Wolverhampton Business School's Advisory Board, WMCA Mayors Business Advisory Group and Brexit Advisory Group.

We are governed by a board of 9 directors who, except for the CEO, Chair, President and Vice President, retire by rotation after a fixed term. We are launching a Chamber Think Tank that will support the Chamber on policy development and key campaigns.

Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

D A Roberts

G M Layer

J M Woolvin

ASJ Bond

C Crane

A Allibhai

A B Williams

(Resigned 31 March 2021)

S Moorhouse

J L Smith

J Sharma (Appointed 11 December 2020)

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

Results and dividends Financial outturn 2020/ 21:

The financial outturn from the year was a deficit of £136,512 before taxation.

This year has been defined by COVID 19 – both in the way we ran our own business and how we have supported our members to run theirs. COVID 19 set several challenges – cashflow, reducing overheads, repositioning our membership offer, channel shifting to online delivery and managing staff remotely. We made key decisions at the start of the financial year. We took the difficult decision to furlough several of our staff and reduced the floorspace of our offices to help reduce overheads, our board agreed to use our reserves to offer all members 3 months free membership for April, May and June and we moved the Business Festival to the autumn and made this and our awards ceremony online events.

Despite this, we had some remarkable achievements during this difficult year:

- · 2079 attendees to 166 virtual events
- Became the Secretariat to newly established Black County All Party Parliamentary Group (APPG)
- · First English Chamber to win Armed Forces Covenant Gold
- Supported businesses through dedicated briefings, events, and training in the run up to and after the end of Brexit transition period
- Member subscription holiday and new members being able to access services for free during COVID-19
- Engaged nearly 900 businesses, nearly 2,000 individuals across nearly 100 events at the third Black Country Business Festival
- Welcomed 600 attendees to our first ever virtual awards which celebrated achievements as the culmination of our Black Country Business Heroes campaign
- · 600 businesses supported via dedicated COVID-19 helpline
- · Supported 56 international trade wins worth nearly £50m
- · Over 230k website visits
- · Over 1m social media impressions
- Launched the first ever study into Walsall Workplace Diversity
- · Launched the Director Development Programme

Qualifying third party indemnity provisions

The company has made qualifying third party indemnity provisions for the benefit of its directors during the year. These provisions remain in force at the reporting date.

DIRECTORS' REPORT (CONTINUED)

FOR THE YEAR ENDED 31 MARCH 2021

Future developments

We are planning for 2021/ 22 to be a year of growth. Over the next 12 months we will focus on growing membership numbers, increasing our retention levels and increasing our commercial revenue. We are also actively seeking external funding from the Community Renewal Fund for projects around inclusive governance and e-commerce.

COVID 19 has changed the way we work, and we will implement flexible working opportunities for all staff members. This may have an impact on the size of office we require, and we will keep this under constant review.

Our 3-year business plan will be reviewed in light of COVID 19 and with a better idea of the local economic situation, appetite for membership and commercial revenue.

Our longer-term strategic ambitions remain the same:

- · The best possible Business Support Organisation
- · Exemplars in digital transformation
- · Exemplars in Inclusive Leadership
- · Closer Collaboration with neighbouring Chambers

This year we will at last launch Visit Black Country, our new Think Tank and we will engage with local businesses on the issues being dealt with at COP 26, alongside other important strategic issues such as the future of our high streets, energy prices, logistics and driver recruitment, the future of the automotive industry and supporting businesses with the challenges and opportunities that have arisen through Brexit.

Auditor

In accordance with the company's articles, a resolution proposing that CK Audit be reappointed as auditor of the company will be put at a General Meeting.

Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

Principle risks and uncertainties

The chamber keeps an up to date risk register based on the ambitions set out in the business plan and which is reviewed regularly by the audit committee. Headline risks are around the commercial uptake of our products and membership, the retention of key externally funded contracts and the impact Brexit and Covid 19 might have on our local businesses.

This report has been prepared in accordance with the provisions applicable to companies entitled to the small companies exemption.

On behalf of the board

C Crane Director

26 August 2021

DIRECTORS' RESPONSIBILITIES STATEMENT FOR THE YEAR ENDED 31 MARCH 2021

The directors are responsible for preparing the annual report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that period. In preparing these financial statements, the directors are required to:

- · select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

INDEPENDENT AUDITOR'S REPORT

TO THE MEMBERS OF BLACK COUNTRY CHAMBER OF COMMERCE & INDUSTRY

Opinion

We have audited the financial statements of Black Country Chamber of Commerce & Industry (the 'company') for the year ended 31 March 2021 which comprise the income and expenditure account, the statement of comprehensive income, the balance sheet and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 *The Financial Reporting Standard applicable in the UK and Republic of Ireland* (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 March 2021 and of its deficit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- · have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Other information

The other information comprises the information included in the annual report other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon. Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit, or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements, and
- the directors' report has been prepared in accordance with applicable legal requirements.

INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF BLACK COUNTRY CHAMBER OF COMMERCE & INDUSTRY

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- · the financial statements are not in agreement with the accounting records and returns; or
- · certain disclosures of directors' remuneration specified by law are not made; or
- · we have not received all the information and explanations we require for our audit; or
- the directors were not entitled to prepare the financial statements in accordance with the small companies regime and take advantage of the small companies' exemption in preparing the directors' report and take advantage of the small companies exemption from the requirement to prepare a strategic report.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF BLACK COUNTRY CHAMBER OF COMMERCE & INDUSTRY

We identified and assessed the risks of material misstatement of the financial statements, in respect of irregularities whether due to fraud or error, or non compliance with laws and regulations and then designed and performed audit procedures responsive to those risks, including obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion.

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud and non-compliance with laws and regulations, our procedures included the following:

We obtained an understanding of the legal and regulatory frameworks that are applicable to the Company by discussion and enquiry with the directors and management team and our general knowledge and experience of the manufacturing and supply sector.

We focused on specific laws and regulations which we considered may have a direct material effect on the financial statements or the operations of the company, including the Companies Act 2006, taxation legislation, data protection, employment, and health and safety legislation;

We assessed the extent of compliance with the laws and regulations identified above through making enquiries of management, reviewing correspondence with relevant regulators and reviewing board minutes;

We assessed the susceptibility of the Company's financial statements to material misstatement, including how fraud might occur. Audit procedures performed included but were not limited to:

Discussions with directors and management as to where they considered there was susceptibility to fraud, their knowledge of actual, suspected and alleged fraud;

Confirming our understanding of controls by performing a walk through test or observation and enquiry

Performing analytical procedures to identify any unusual or unexpected relationships;

Identifying and testing journal entries;

Agreeing the financial statement disclosures to underlying supporting documentation.

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. The more removed that laws and regulations are from financial transactions, the less likely it is that we would become aware of non-compliance. Auditing standards also limit the audit procedures required to identify non-compliance with laws and regulations to enquiry of the directors and other management and the inspection of regulatory and legal correspondence, if any.

Material misstatements that arise due to fraud can be harder to detect than those that arise from error as they may involve deliberate concealment or collusion.

A further description of our responsibilities is available on the Financial Reporting Council's website at: https://www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditor's report.

INDEPENDENT AUDITOR'S REPORT (CONTINUED) TO THE MEMBERS OF BLACK COUNTRY CHAMBER OF COMMERCE & INDUSTRY

Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.

Wendy Davies (Senior Statutory Auditor)

For and on behalf of CK Audit

26 August 2021

Chartered Accountants Statutory Auditor

No 4 Castle Court 2 Castlegate Way Dudley West Midlands DY1 4RH

INCOME AND EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2021

	2021	2020
Notes	£	£
3	1,491,865	1,752,009
	(344,620)	(444,052)
	1,147,245	1,307,957
	(1,394,051)	(1,324,254)
	99,342	546
4	(147,464)	(15,751)
7	10,952	16,943
	(136,512)	1,192
8	(2,081)	(3,219)
	(138,593)	(2,027)
	3 4 7	Notes 1,491,865 (344,620) 1,147,245 (1,394,051) 99,342 (147,464) 7 10,952 (136,512) 8 (2,081)

The income and expenditure account has been prepared on the basis that all operations are continuing operations.

STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 MARCH 2021

	2021	2020	
	£	£	
Deficit for the year	(138,593)	(2,027)	
Other comprehensive income		*	
Total comprehensive income for the year	(138,593)	(2,027)	
		· ·	

BALANCE SHEET AS AT 31 MARCH 2021

		20	21	20:	20
	Notes	£	£	£	£
Fixed assets					
Tangible assets	9		37,637		52,237
Current assets					
Debtors	11	354,724		803,527	
Cash at bank and in hand		1,307,518		1,176,418	
		1,662,242		1,979,945	
Creditors: amounts falling due within					
one year	12	(539,386)		(733,096)	
Net current assets			1,122,856		1,246,849
Total assets less current liabilities			1,160,493		1,299,086
			(2) 10 (2) 10 (10 (10 (10 (10 (10 (10 (10 (10 (10		
Reserves					
Income and expenditure account			1,160,493		1,299,086
					-

The financial statements were approved by the board of directors and authorised for issue on 26 August 2021 and are signed on its behalf by:

C Crane Director

Company Registration No. 04183431

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2021

1 Accounting policies

Company information

Black Country Chamber of Commerce & Industry is a private company limited by guarantee incorporated in England and Wales. The registered office is Creative Industries Centre, Wolverhampton Science Park, Glaisher Drive, Wolverhampton, WV10 9TG.

1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

1.2 Going concern

At the time of approving the financial statements, the directors have a reasonable expectation that the company has adequate resources to continue in operational existence for the foreseeable future. Thus the directors continue to adopt the going concern basis of accounting in preparing the financial statements.

1.3 Income and expenditure

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before revenue is recognised:

Rendering of services

Revenue from a contract to provide services is recognised in the period in which the services are provided in accordance with the stage of completion of the contract when all of the following conditions are satisfied:

- the amount of revenue can be measured reliably;
- it is probable that the Company will receive the consideration due under the contract;
- the stage of completion of the contract at the end of the reporting period can be measured reliably and:
- the costs incurred and the costs to complete the contract can be measured reliably.

Membership subscription income is recognised on invoice date and is deferred to the extent that it relates to future years. Where applicable income on contracts and grants is deferred to the extent that conditions have not yet been met to recognise the income.

1.4 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost or valuation, net of depreciation and any impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

1 Accounting policies

(Continued)

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Leasehold improvements
Fixtures and fittings
Computers

25% once assets are in use 25% once assets are in use 25% once assets are in use

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to surplus or deficit.

1.5 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in surplus or deficit, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset (or cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in surplus or deficit, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

1.6 Cash and cash equivalents

Cash and cash equivalents are basic financial assets and include cash in hand, deposits held at call with banks, other short-term liquid investments with original maturities of three months or less, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities.

1.7 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's balance sheet when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

1 Accounting policies

(Continued)

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Basic financial liabilities

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

1.8 Taxation

The company has obtained exemption from HM Revenue and Customs in respect of corporation tax, it being a company not carrying on a business for the purposes of making a profit. The company only pays corporation tax on its investment income.

1.9 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.10 Retirement benefits

Payments to defined contribution retirement benefit schemes are charged as an expense as they fall due. Amounts not paid are shown in accruals as a liability in the Balance Sheet. The assets of the plan are held separately from the Company in independent administered funds.

1.11 Government grants

Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received.

A grant that specifies performance conditions is recognised in income when the performance conditions are met. Where a grant does not specify performance conditions it is recognised in income when the proceeds are received or receivable. A grant received before the recognition criteria are satisfied is recognised as a liability.

1.12 Foreign exchange

Transactions in currencies other than pounds sterling are recorded at the rates of exchange prevailing at the dates of the transactions. At each reporting end date, monetary assets and liabilities that are denominated in foreign currencies are retranslated at the rates prevailing on the reporting end date. Gains and losses arising on translation in the period are included in profit or loss.

1.13 Investments in joint ventures and partnerships

Interests in joint ventures and partnerships are accounted for as an investment at cost. Any distributions received from joint venture partnerships are accounted for on a cash receipts basis.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

1 Accounting policies

(Continued)

1.14 Interest income

Interest income is recognised in the Income Statement using the effective interest method.

2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

Critical judgements

The following judgements (apart from those involving estimates) have had the most significant effect on amounts recognised in the financial statements.

• Determining whether there are indicators of impairment of the company's tangible assets. Factors taken into consideration in reaching such a decision include the economic value in use and whether there are expected future cash flows to be created by the entity.

Key sources of estimation uncertainty

The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities are as follows.

Tangible Fixed Assets

Tangible fixed assets are depreciated over their useful lives taking into account residual values where appropriate. The actual lives of these assets are assessed annually and may vary depending on a number of factors. In assessing asset lives, factors such as life cycles and maintenance programmes are taken into account. Residual value assessments consider issues such as the remaining life of the asset and projected disposal values.

Trade debtors

At each reporting date, trade debtors are assessed for recoverability. If there is any evidence of impairment, the carrying amount of the debtor is reduced to its recoverable amount. The impairment loss is recognised immediately in the income statement.

3 Income

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in England and Wales.

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

4	Operating deficit		
-	-p	2021	2020
	Operating deficit for the year is stated after charging/(crediting):	£	£
	Exchange gains		(42)
	Government grants	(99,342)	(546)
	Depreciation of owned tangible fixed assets	24,781	27,088
	Loss on disposal of tangible fixed assets	223	£

Exchange differences recognised in profit or loss during the year, except for those arising on financial instruments measured at fair value through profit or loss, amounted to £- (2020 - £42).

5 Employees

The average monthly number of persons (including directors) employed by the company during the year was:

		2021 Number	2020 Number
	Average number of employees	<u>37</u>	37
	Their aggregate remuneration comprised:	2021	2020
		£	£
	Wages and salaries	1,018,765	901,499
	Social security costs	98,078	87,052
	Pension costs	64,941	63,845
		1,181,784	1,052,396
6	Directors' remuneration		
		2021	2020
		£	£
	Remuneration for qualifying services	115,822	111,958
	Company pension contributions to defined contribution schemes	5,841	5,563
		121,663	117,521

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 1 (2020: 1)

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

7	Interest receivable and similar income		
		2021 £	2020 £
	Interest income		
	Interest on bank deposits	10,952	16,943
	Investment income includes the following:		
	Interest on financial assets not measured at fair value through surplus or	40.000	10.010
	deficit	10,952	16,943

8 Taxation

The company is exempt from corporation taxation on its trading activities. The charge in the accounts represents corporation tax due on bank interest received.

9 Tangible fixed assets

3	langible liked assets			_	
		Leasehold improvements	Fixtures and fittings	Computers	Total
		£	£	£	£
	Cost				
	At 1 April 2020	36,800	25,882	145,602	208,284
	Additions	=	=	10,404	10,404
	Disposals	(4,373)	(965)	(35,255)	(40,593)
	At 31 March 2021	32,427	24,917	120,751	178,095
	Depreciation and impairment		-		
	At 1 April 2020	36,592	25, 4 17	94,038	156,047
	Depreciation charged in the year	164	465	24,152	24,781
	Eliminated in respect of disposals	(4,330)	(965)	(35,075)	(40,370)
	At 31 March 2021	32,426	24,917	83,115	140,458
	Carrying amount			-	
	At 31 March 2021	1	×	37,636	37,637
	At 31 March 2020	208	465	51,564	52,237
10	Financial instruments	,			
10	rinancial instruments			2021	2020
				£	£
	Carrying amount of financial assets				
	Debt instruments measured at amortised cost			234,159	644,382
					10-4-5-
	Carrying amount of financial liabilities				
	Measured at amortised cost			115,574	35,567

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

11	Debtors	2021	2020
	Amounts falling due within one year:	£	£
	Trade Debtors	197,748	538,980
	Prepayments and accrued income	156,976	264,547
		354,724	803,527
			=
12	Creditors: amounts falling due within one year		
		2021	2020
		£	£
	Trade creditors	42,656	11,152
	Corporation tax	2,081	3,219
	Other taxation and social security	51,662	106,234
	Other creditors	931	=
	Accruals and deferred income	442,056	612,491
		539,386	733,096
13	Retirement benefit schemes		
		2021	2020
	Defined contribution schemes	£	£
	Charge to profit or loss in respect of defined contribution schemes	64,941	63,845

The company operates a defined contribution pension scheme for all qualifying employees. The assets of the scheme are held separately from those of the company in an independently administered fund.

14 Members' liability

The company is limited by guarantee, not having a share capital and consequently the liability of members is limited, subject to an undertaking by each member to contribute to the net assets or liabilities of the company on winding up such amounts as may be required not exceeding £1.

15 Operating lease commitments

At the reporting end date the company had outstanding commitments for future minimum lease payments under non-cancellable operating leases, which fall due as follows:

	2021 £	2020 £
Within one year	3,451	5,258
Between two and five years	7,015	7,700
	10,466	12,958

NOTES TO THE FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED 31 MARCH 2021

16 Related party transactions

Key management personnel include all directors of the Company. The total remuneration paid to key management personnel for services rendered to the company was £349,590 (2020: £305,241).

The company has traded, as part of its normal operations, with other entities in which directors of the company have an interest. All transactions have been undertaken on an arm's length basis on normal commercial terms. Total income of £57,341 (2020: £369,174) has been received from organisations in which the company's directors have an interest.

Expenditure of £87,377 (2020: £92,603) has been incurred with organisations in which the company's directors have an interest.

At the year end £7,577 (2020: £302,047) was due from organisations in which the company directors have an interest and this is shown in debtors. At the year end £4,476 (2020: £1,895) was due to organisations in which the company directors have an interest and this is shown in creditors.

17 Ultimate controlling party

The company is not controlled by any single party.

18 Other investments

BCCCI is a member of the West Midlands Chamber of Commerce LLP (WMCC) which owns a subsidiary partnership West Midlands International Trade LLP (WMIT). WMIT delivers international trade services to companies in the region under a contract with Department for International Trade. WMCC's group reserves at 31 March 2021 were £531,920 (2020 - £531,984) of which BCCCI's share was £92,052 (2020 - £92,062). BCCCI has accounted for its interest in the entity as an investment at nil cost. No amount has been remitted to BCCCI in the current or prior year. Any future distributions will be accounted for on a cash basis.